

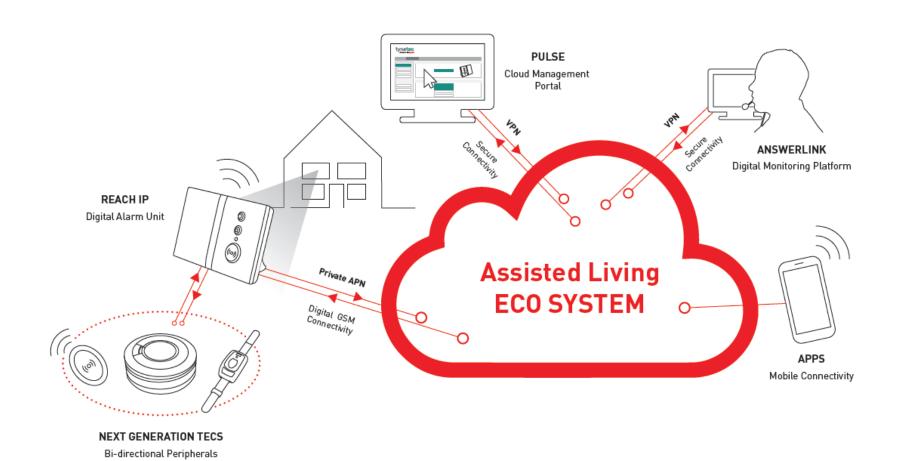
# The Legrand Eco System

**Stuart Carroll** 



## End To End Digital

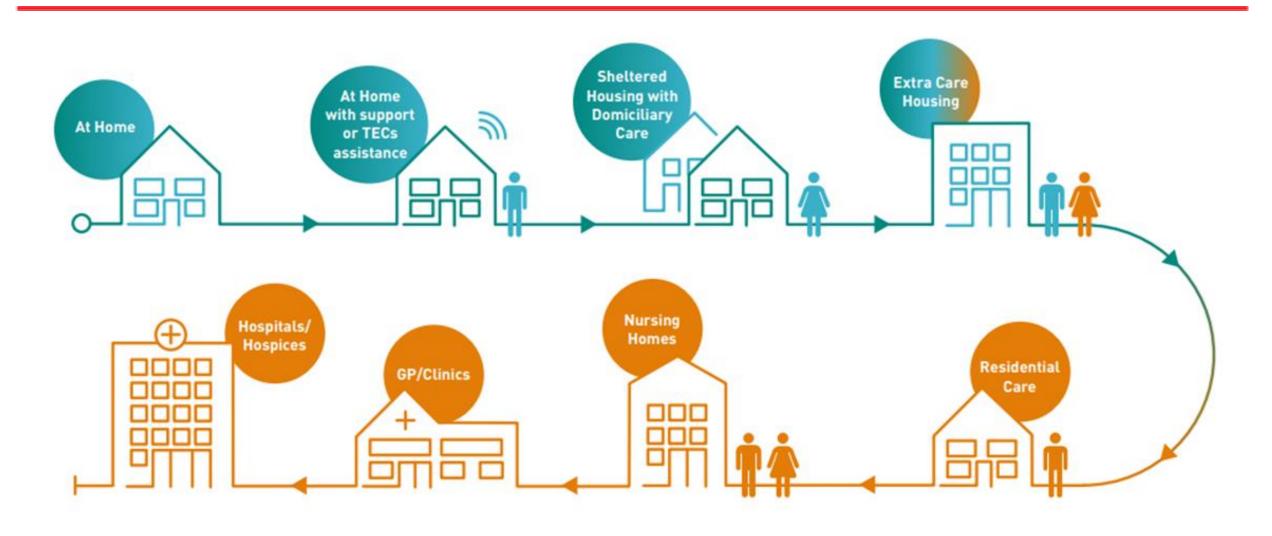






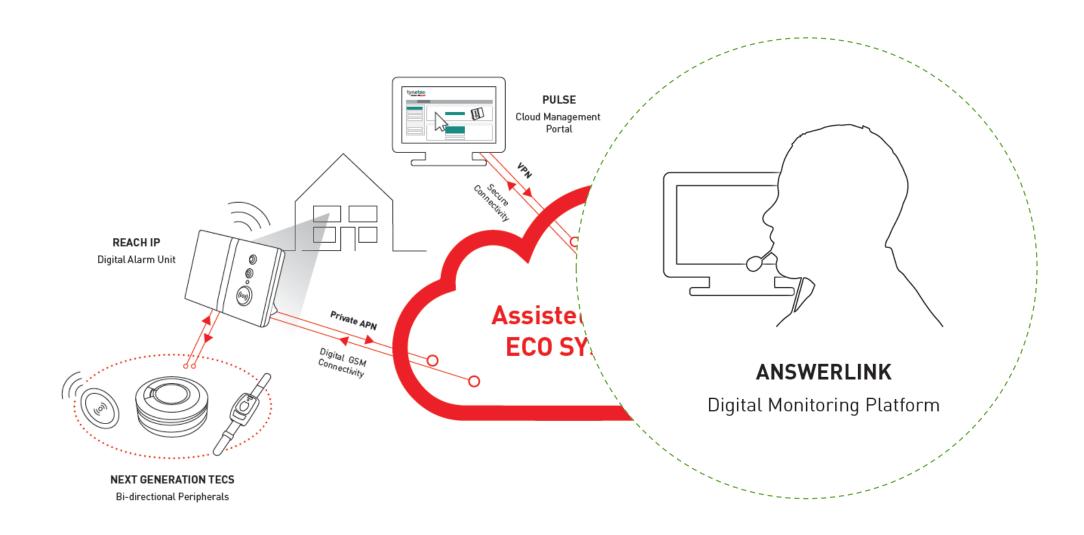
### Turnkey Solutions For All Care Environments





## End To End Digital

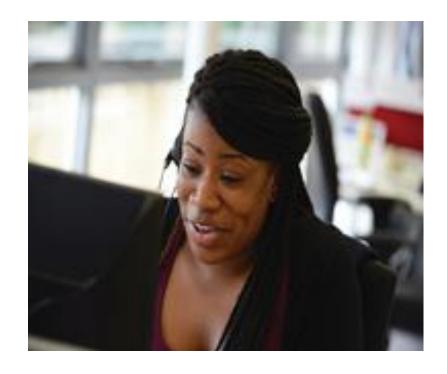




#### It All Starts With The ARC

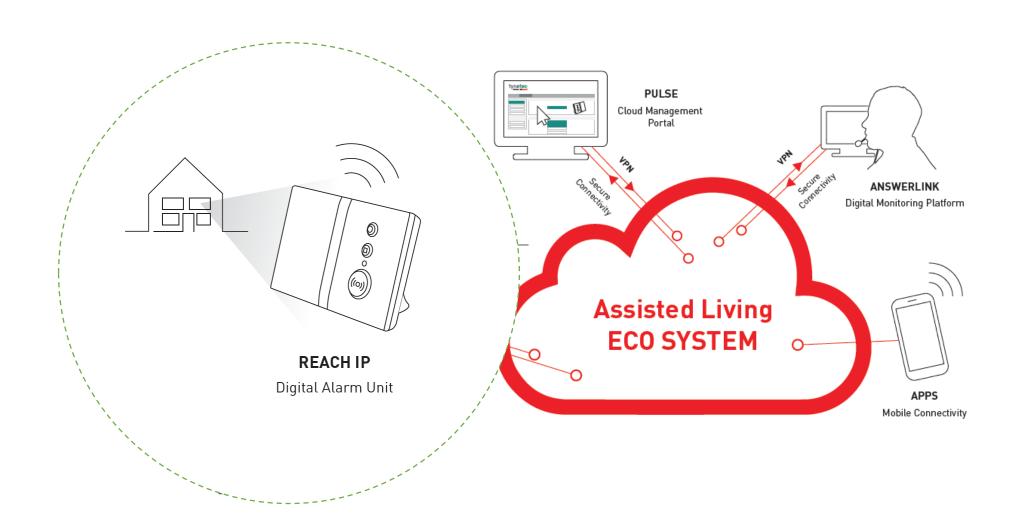


- Digital starts with the ARC
- Hybrid solution
- Significant ecosystem advantages
- Open, ratified IP protocols
- Open API to facilitate interoperability
- Interrogatable data well
- Much more than just call handling
- Multiple environment options



## The Residential End





### The Residential End



- Critical connectivity
- Speed of connection
- Always on
- Plug & Play
- Flexible configuration
- Cloud connectivity
- Transformational

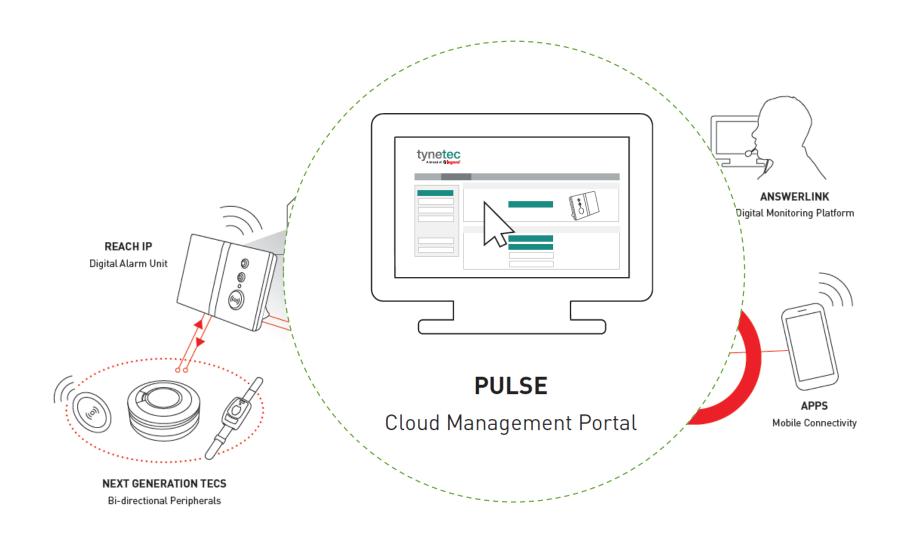






## **Cloud Management**



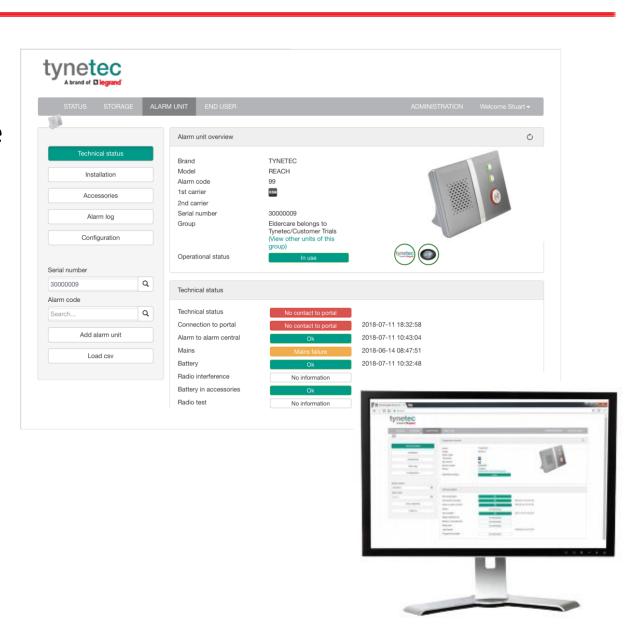


#### Cloud Environment Pulse CMP



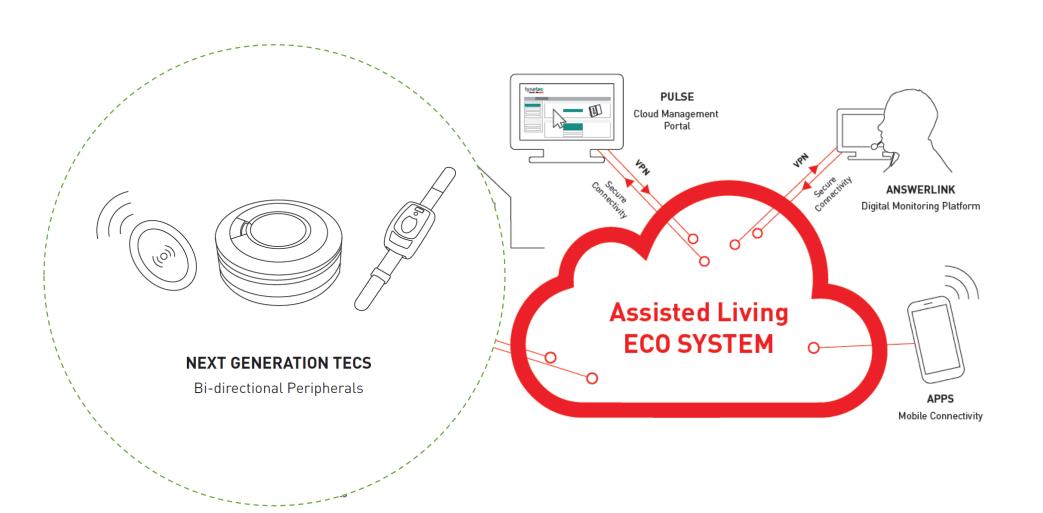
A cloud based management portal where all programming & software changes can be made remotely. A service transformation game changer:

- Alarm unit configuration
- Peripheral programming
- Protocol management (A2D)
- Asset management & tracking
- Remote firmware updates
- Alarm & event audit trail
- Push notification emails
- Part of the ecosystem



### **Next Generation TEC**





### **Next Generation TEC's**



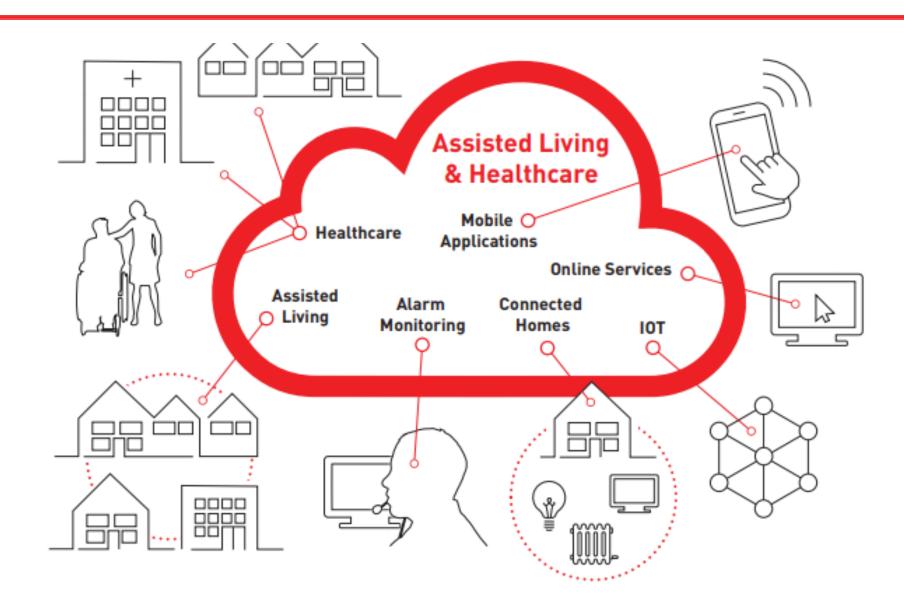
- Part of the ecosystem
- TAO digital range
- Bi-Directional peripherals
- True reassurance
- Enhanced battery life
- A new and evolving portfolio





### The Connected Home





#### The Connected Home For Life



#### Identify the needs & offer flexibility

YOUNG

New technologies
Audio/Video

**FAMILY** 

Comfort
Money / energy savings

**ELDERLY** 

Security
Comfort
Communication

The second secon

Smart sound system



Display smart thermostat

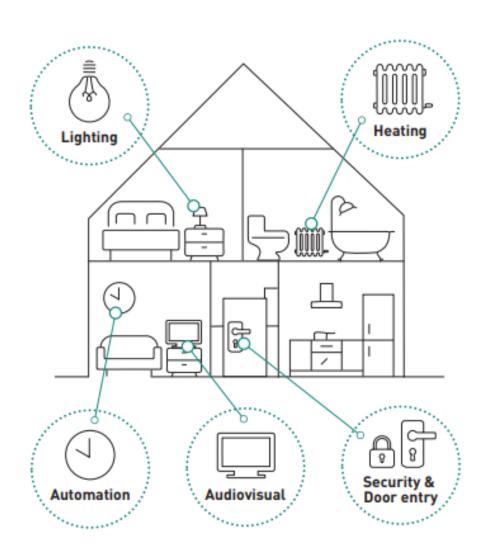


Automatic skirting lights

## Digital TEC's Evolution



- Traditional TECs have focused on Reaction
- The need continues to increase as do the costs (personal & financial)
- Services must transform to deliver more for less
- A preventative digital ecosystem
- A reactive safety net
- A personalised solution
- An integration of Housing, Social Care & Health
- Creating appropriate environments that are flexible & adaptable
- Creating the ability to age in place







### Thank You

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