



- Human voice, choice and touch
- Digital shift
- Data rich, intelligence poor

Proactive Care

- Self management
- Collaboration
- Trust

Dialogue

Putting People First:

Commissioning for Connected Care, Homes and Communities

October 2016

The key to successful adoption of technology enabled care, putting people at the centre, service design and measuring the benefits



TSA

The voice of technology enabled care

Indistry-White Papers

8 BIG cultural shifts

Fixing people

Getting alongside people and coproducing

Reducing the risks which matter most to professionals and organisations

Helping people to manage the risks which matter most to them

Seeing the world through divides like adults'/children's services

See whole lives, whole households

Reactive

Proactive

Some third sector organisations commissioned for narrow set of tasks

Wider range of community organisations involved in planning as well as delivery

Just in case support

Just enough support

Management skills

Communication and listening skills

Blame culture

Learning culture



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CITIZEN POWERED COMMUNITIES

TSA's PRIORITIES 2020-23







Industrial Strategy

Building a Britain fit for the future

November 2017

Context and Opportunity





The NHS Long Term Plan





The NHS Long Term Plan



Health Equity

Address health & care inequalities

Funding & Finance

Better value for money

Care of the Workforce

Improving the work life of staff

Care and Quality

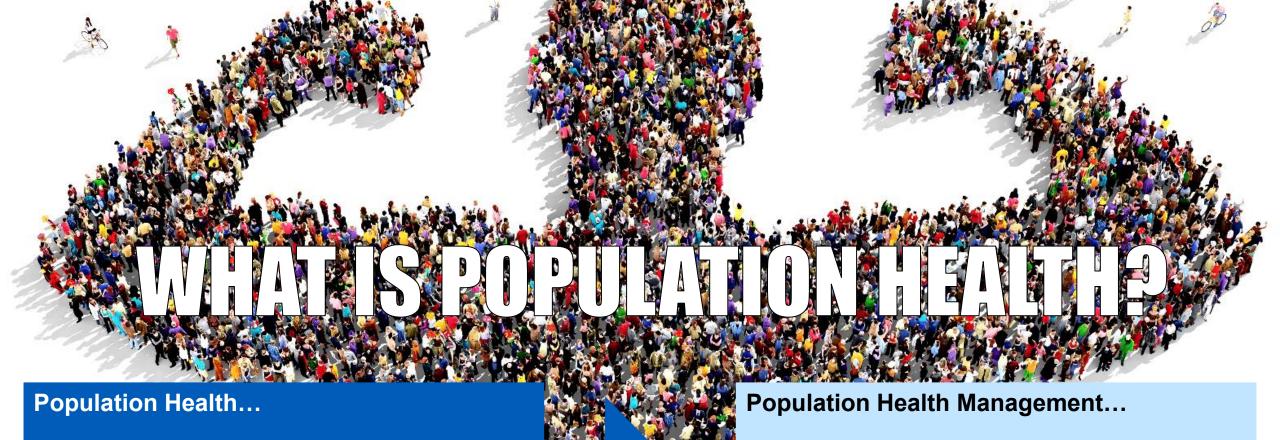
Better quality of care delivered

Better population health

Health &

Wellbeing

Quintruple aim



... is an approach aimed at improving the health of an entire population.

It is about improving the physical and mental health outcomes and wellbeing of people, whilst reducing health inequalities within and across a defined population. It includes action to reduce the occurrence of ill-health, including addressing wider determinants of health, and requires working with communities and partner agencies.

... improves population health by data driven planning and delivery of proactive carte to achieve maximum impact.

It includes segmentation, stratification and impactability modelling to identify local 'at risk' cohorts – and, in turn, designing and targeting interventions to prevent ill-health and improve care and support for people with ongoing conditions and reducing unwarranted variations in outcomes.

A population health approach

'Population health management' is an approach that will help us to target our collective resources where evidence shows that we can have the greatest impact.

Local government and health organisations, together with the community and voluntary sector, will deliver joined-up services to defined groups of the population. In this way, we will prevent, reduce, or delay need before it escalates; and prevent people with complex needs from reaching crisis points.

High **MOSTLY HEALTHY DIAGNOSED LONG** cost **TERM CONDITION Actions: Actions:** reduce risk and keep intervene early to people well reduce or delay need prevent need from reduce need for arising emergency care meet urgent care needs

Low curve

when they arise

Achievable curve?

COMPLEX NEEDS

Actions:

- have proactive, meaningful, personalised care plans
- prevent people reaching crisis points
- reduce need for emergency care

Low needs

High needs

Estimated Health Impact of 'Services' on Population Health Status

50%
Social &
Economic
environment

Shared Purpose:

25% NHS Improving Population Health Reducing Health Inequalities

15%
Genetic endowment

10%

Physical environment



Source: Canadian Institute for a Advanced Research

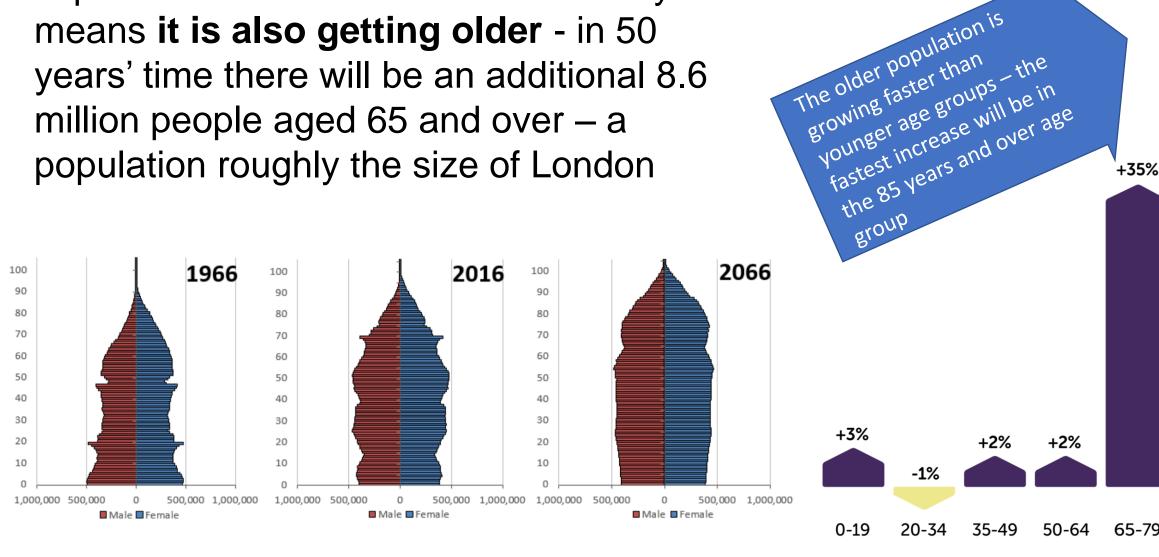
HM Government Industrial Strategy Building a Britain fit for the future November 2017

Ageing Society Grand Challenge



"Innovation in age-related products and services can make a significant difference to UK productivity and individuals' wellbeing, and will find a growing global market."

While UK's population is growing, improvements in healthcare and lifestyles means it is also getting older - in 50 years' time there will be an additional 8.6 million people aged 65 and over - a



Projected population change

+08

 $(2016-36)^{1}$





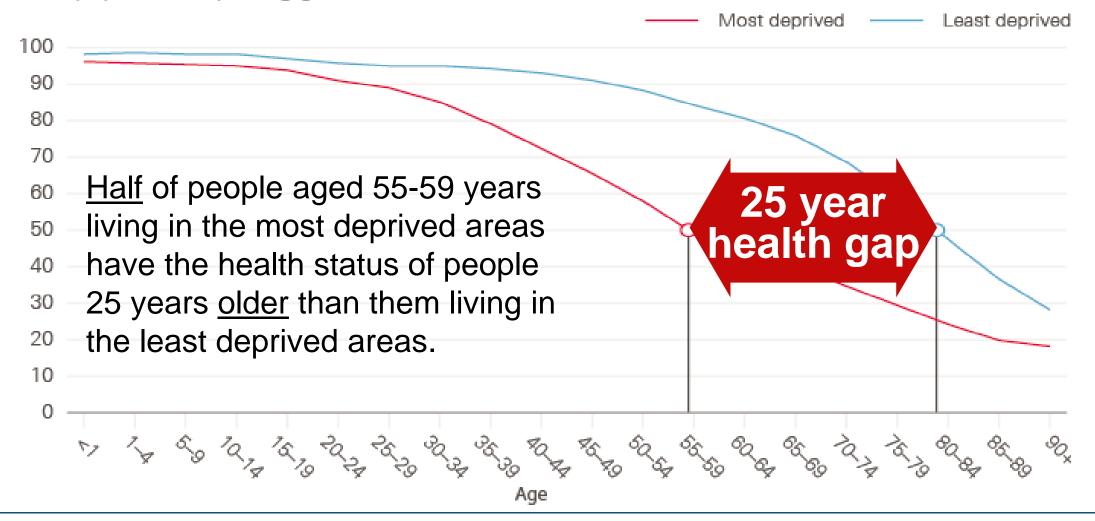
Mrs Whelan

I am pleased to hear that you are celebrating your One-Hundredth Birthday. My sincere congratulations and best wishes on this very special day.

Elyabeth L

People in the most deprived areas of England spend less time in good health

Share of population reporting good health (%)







INDUSTRIAL : Healthy ageing challenge

People will enjoy FIVE more years of healthy, independent life by 2035, whilst narrowing the gap between the experience of the richest and poorest.*

* Measured through improvements in disability-free life expectancy





Work,
Learning &
Purpose





Sustaining physical activity

 help people in mid-life and later life to increase and sustain their levels of physical activity

Maintaining health at work

 promote and maintain older workers' health and wellbeing

SEVEN key themes for innovation

Designing for agefriendly homes

 enable people to live independently and safely at home for longer with inclusive and innovative products and services

Managing common complaints of ageing -

improve the quality of life of people in later life with a range of common health conditions

Living well with cognitive impairment

- improve quality of life for people living with cognitive impairment

Industrial Strategy Challenge Fund Healthy Ageing Challenge Framework

Centre for Ageing Better

Supporting social connections

 enable people to sustain and broaden their social connections and relationships into later life

Creating healthy and active places

 develop places that encourage people in later life to stay active and connected

Silver Economy is the THIRD LARGEST economy

United States



€16.34 Trillion (24.3%)

China



€12.71 Trillion (14.8%)

Silver Economy



€4.2 Trillion (6.24%)

The size of the OPPORTUNITY



By 2020 the size of the global **CONNECTED HEALTH** market will be close to **€59 billion**

The size of the OPPORTUNITY



The global market for ICT solutions for healthcare monitoring in private homes is expected to grow from nearly €10.7bn in 2016 to roughly

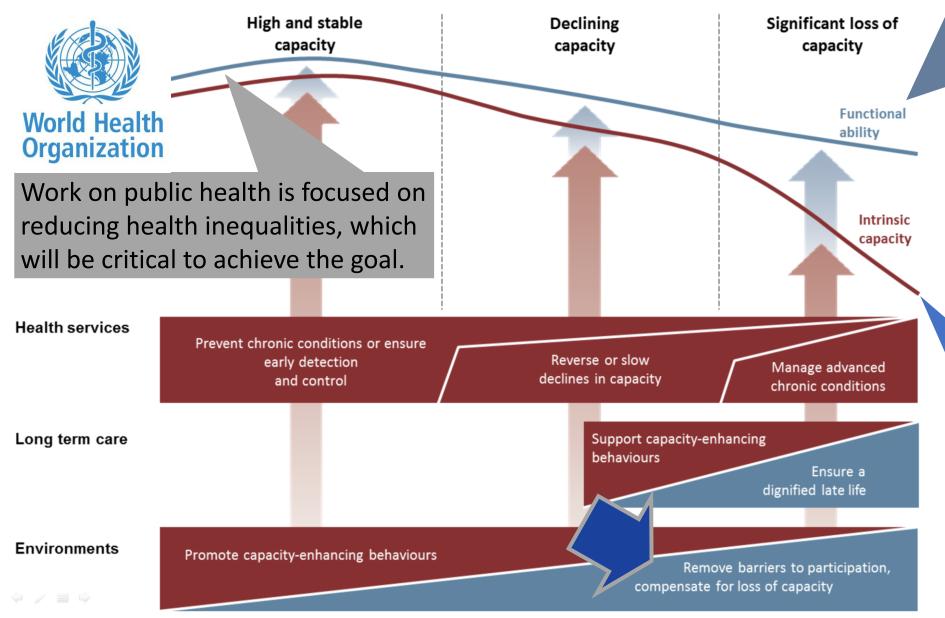
E31.5bn by 2021

Source: The Silver Economy – FINAL REPORT: A study prepared for the European Commission DG Communications Networks, Content & Technology, by Techpolis & Oxford Economics, 2018

The size of the OPPORTUNITY

The global smart homes market is predicted to be worth €55.8bn by

A Framework for Healthy Ageing



Functional ability has had less attention in public policy.

Loss of function is a big driver of public spending and poor outcomes.

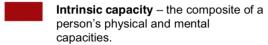
Shifting this line would have a significant impact on quality of life.

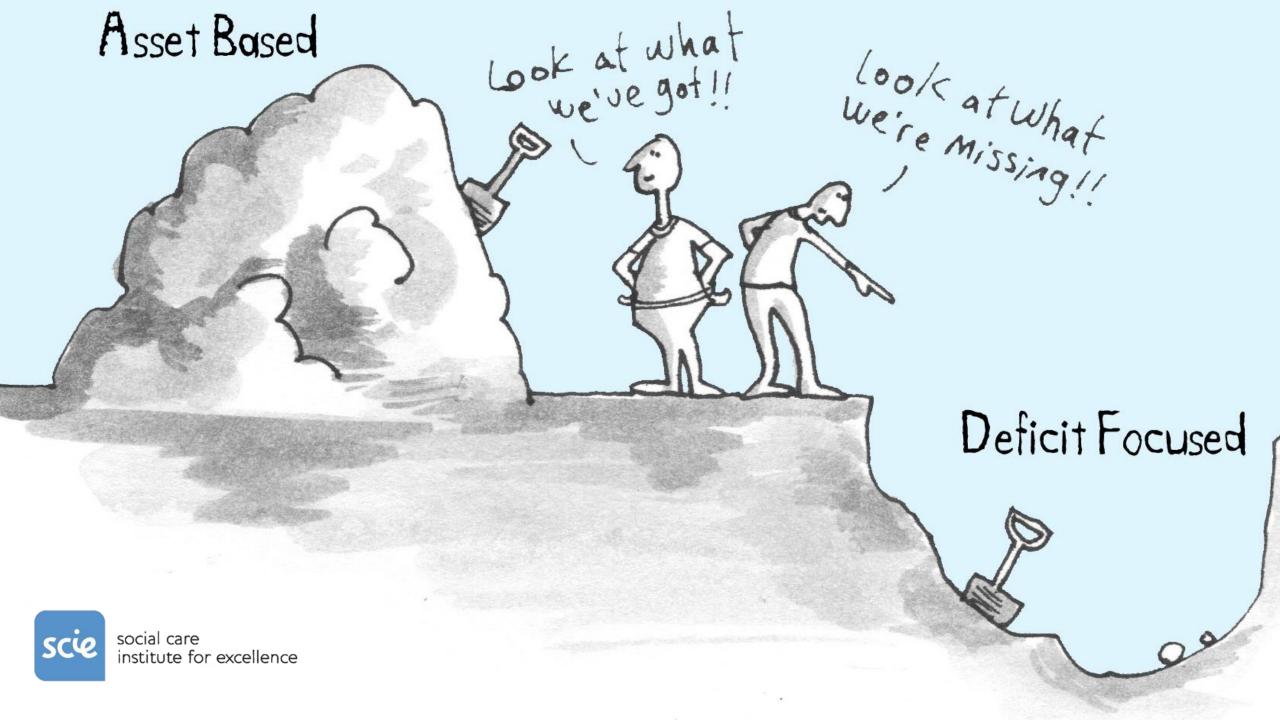
What matters to you NOT what is the matter with YOU.

Existing life science, health research and public health programmes tend to address improving intrinsic capacity.

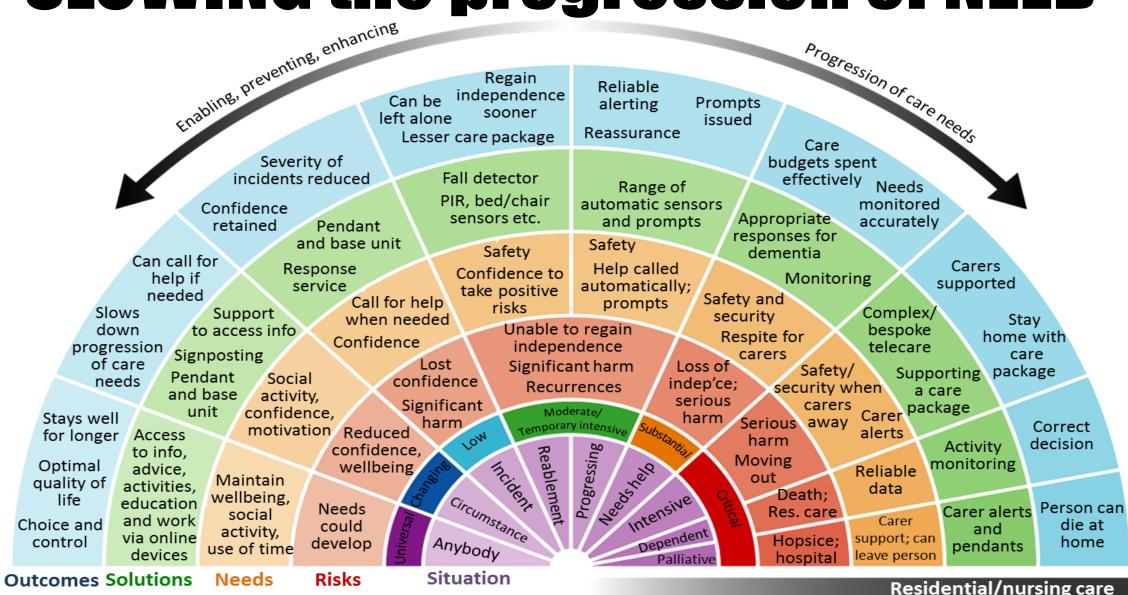
Definitions

Functional Ability - Health-related attributes that enable people to be and to do what they have reason to value.





SLOWING the progression of NEED





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CITIZEN POWERED COMMUNITIES

TSA's PRIORITIES 2020-23



TSA The voice of technology enabled care





Work with TEC sector to develop common standards for interoperability and protocols to support data sharing.



Data and Cyber Security
Research in the Technology
Enabled Care sector

executive Summary



July 2019

Implement key recommendations from the TSA's recent report: **'Data and Cyber Security** Research in the **Technology Enabled Care** Sector'.*

* Commissioned by the Local Government Association, Care Provider Alliance and Department of Health and Social Care Work with industry, government and strategic health and care bodies to define a national minimum dataset for TEC services and use the NHS number as the common identifier.



Lobby Government and NHSX to fund a support package to commissioners and providers to manage the digital switchover







 Develop CPD training, formal qualifications and learning resources to encourage a TEC first approach.

 Partner with workforce development bodies, professional networks and education institutions to incorporate TEC into their care curriculums. 











PEOPLE CHOOSING TECHNOLOGY ENABLED CARE TO ENRICH EVERYDAY LIFE

Our MISSION

To drive the transformation of the TEC industry





