



IoT Solutions
Group

A Smarter Future, Today



The voice of technology
enabled care

Agenda

- The challenge and opportunity
- Creating user stories
- Life-saving impact: London Borough of Sutton
- Additional solutions
- Free trial opportunity for TSA members

The challenge and opportunity



£6.1bn funding gap in adult social care


Population over 65 to grow by 49% by 2040

1 in 6 adults working in adult social care by 2030

TEC in Homecare & Assisted Living £9.5bn TAM*

*The TSA Business Plan 2021-2022: The New Roadmap for Technology Enabled Care

The impact of Covid



Are residents becoming unwell between visits or calls?

Can we be alerted to a decline in activity?

Creating user stories

As a <user role>
I want <goal>
so that <benefit>.

***As a ...carer,
I want ...to be alerted when a resident is
unwell,
so that ...I can prioritise a visit.***

The impact of data



1. Improved response times for unwell residents
2. Increased monitoring of residents without additional staff resources

Case study: London Borough of Sutton



- 22 sheltered housing schemes with 500 properties
- 83 residents are supported through Sutton Connect
- 548 residents (55 years old and above), of which 502 live alone
- Currently unable to visit residents, relying on weekly telephone calls only



Assisted living support

As a carer, I want to be alerted when a resident is unwell, so that I can prioritise a visit.



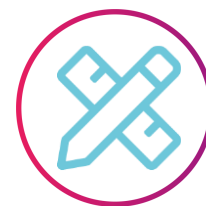
Early
warning of
residents
decline



No
plugging in
or charging



Effortless
resident
installation



No physical
maintenance
or battery
changes



Reliable and
secure
connectivity



Smart and
accurate
customizable
alerts

Life-saving impact



“Without the intervention enabled by this solution, the resident would have passed away within hours.”



Attending paramedics

Further peace of mind



**Bathroom
sensor**



**Toilet/Basin
sensor**



**Door open/close
sensor**



**NBloT Smoke
Detector**



**Keyring/Pendant
location beacon**



**Movement/
Vibration
sensor**



**Location Tracker/
SOS button**

Exclusive to TSA Members



Device trial offer*

- Up to 5 Assisted Living devices
- Free 3-month trial period
- Dashboard access



Contact jon.petch@iotsg.co.uk to discuss your trial

* Terms and conditions apply



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